

INTEGRATED BUSINESS SOLUTIONS

WE DELIVER NETWORK AND TECHNOLOGY
SOLUTIONS THAT ALL BUSINESSES
CAN RELY ON



WIND
BUSINESS

WIND overview

The logo for WIND, consisting of the word "WIND" in a bold, blue, sans-serif font.

The fastest growing
Telco in Greece

3.5%

2015-2019 CAGR

30%

2021YE 5G population coverage

€510m

2019 annual revenue

98%

4G population coverage

€500m

2021-2025 investment plan

60pp

Net promoter score

WIND infrastructure deployment is ongoing, growing the fiber footprint



6K km

Fiber connecting major Greek cities and Athens metropolitan area

1.9K

Current co-locations with Fiber-to-the-cabinet/home technologies

186 Gbps

International Internet capacity

5.1K

End state co-location deployment plan

GR-IX 20 Gbps

Interconnection capacity

500K

Access lines to be covered by total network investment

328

Co-locations in local exchanges

Submarine optical

- Greece – Italy
- Crete – Peloponnese
- Peloponnese – Mainland

Our 5G network is
live as of
December 2020

30%

Coverage in 2021
focusing on urban
and touristic areas

90%

Coverage by 2025



Fastest xG
rollout ever

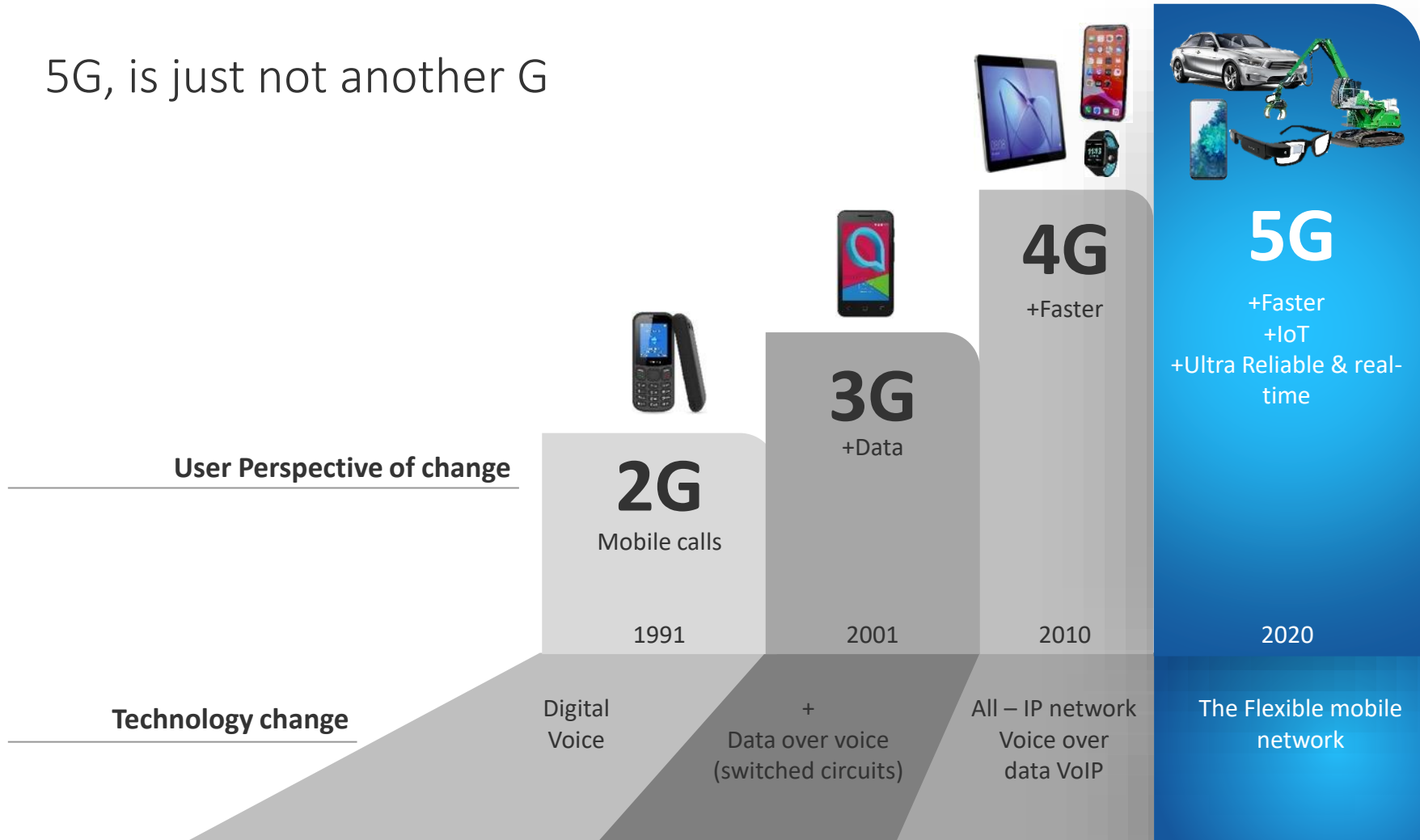
€119m

Investment in
spectrum

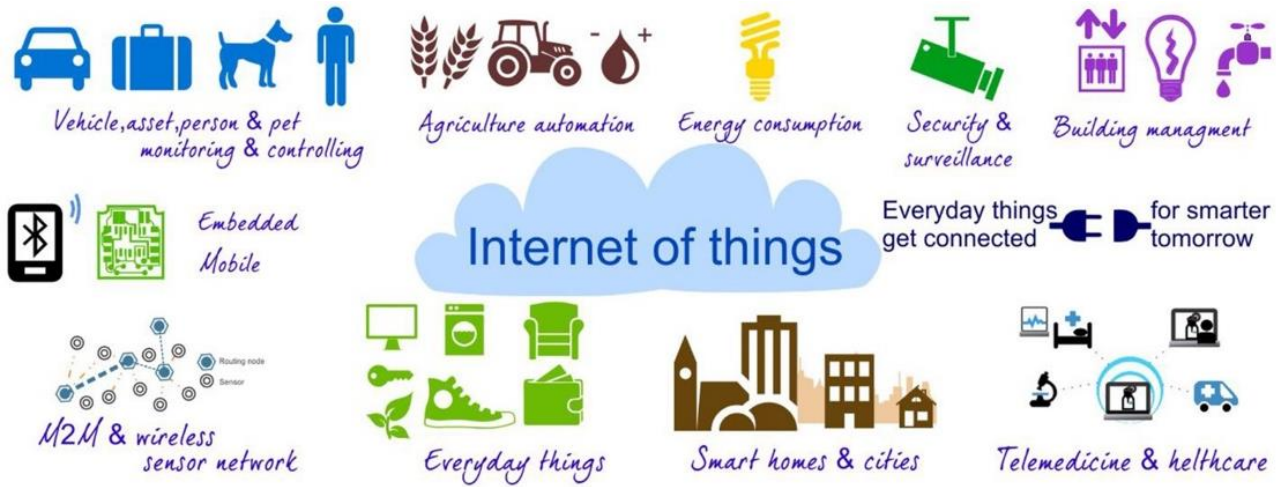
11%

Already outdoor
population coverage

5G, is just not another G



5G will bring a massive use of Internet of Things



The Internet of Things is the network of physical objects that contain embedded technology to communicate and sense or interact with their internal states or the external environment



We want to be your partner in this journey and
walk it **TOGETHER**